

Economic Development

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ECONOMIC DEVELOPMENT DEPARTMENT

| Budget Highlights | FY 2014/15 Actual | FY 2015/16 Adopted | FY 2015/16 Amended | FY 2016/17 Recomm'd | % Change from Adopted FY 2015/16 |
|---|------------------------------|-------------------------------|-------------------------------|--------------------------------|---|
| Employee Expense | 316,585 | 266,476 | 266,476 | 274,658 | 3.1% |
| Supplies and Services | 1,791,606 | 2,009,381 | 2,138,053 | 2,012,341 | 0.1% |
| TIF Rebate Payments | 3,654,862 | 3,451,609 | 3,451,609 | 3,604,711 | 4.4% |
| Equipment | 512 | 400 | 400 | - | |
| Administrative Recharges | 6,000 | 6,000 | 6,000 | 6,000 | 0.0% |
| Subtotal | 5,769,565 | 5,733,866 | 5,862,538 | 5,897,710 | 2.9% |
| Debt Service | 3,645,931 | 3,797,014 | 3,797,014 | 3,875,285 | 2.1% |
| Total | 9,415,496 | 9,530,880 | 9,659,552 | 9,772,995 | 2.5% |
| Charges by Fund | | | | | |
| TIF Charges | 7,317,767 | 7,298,623 | 7,298,623 | 7,485,268 | 2.6% |
| UDAG Charges | - | - | 75,000 | - | 0.0% |
| DICW Land Sales | 288,517 | 243,552 | 243,552 | 270,613 | 11.1% |
| Hotel/Motel Tax (50%) | 979,677 | 1,018,206 | 1,018,206 | 1,049,088 | 3.0% |
| Administrative OH Recharges & Reimbursements | 446,434 | 315,724 | 315,724 | 365,179 | 15.7% |
| Miscellaneous Revenue | 24,477 | 24,400 | 24,400 | 24,400 | 0.0% |
| Total | 9,056,872 | 8,900,505 | 8,975,505 | 9,194,548 | 3.3% |
| Property Tax Support | 358,624 | 630,375 | 684,047 | 578,447 | (51,928) |
| Percent Increase (Decrease) | | | | | -8.2% |
| Personnel - Authorized FTE | 4.50 | 3.00 | 3.00 | 3.00 | |

Improvement Package Summary

1 of 1

This decision package would provide funding for a full-time Economic Development Project Coordinator at GE-30B to help make the duties of the Economic Development office more efficient and manageable. However, the workload of the Economic Development Department continues to increase to a level where it is necessary to add an additional person to help handle daily activities.

Although in the past the Economic Development activities have fluctuated in workload due to the seasons and the economy, the department has been on overload due to increased project volume and staff turnover. Unfortunately, this impacts the timeliness of responses to developers and the public, and impacts the quality of work. As participation and activities are increased with City partners, both public and private, staff responsibility to be transparent, accurate and accountable increases tremendously. One example is that Greater Dubuque Development Corporation acts as feeder system for the Economic Development Department with regard to private sector projects. Their increased productivity due to their staffing level has a direct impact on the workload and expectations for the Economic Development Department. In Fiscal Year 2016, the Economic Development Department was approved to restructure, which included the elimination of the full-time Confidential Account Clerk

position, elimination of the full-time Assistant Economic Development Director position, elimination of the full-time Economic Development Coordinator position, addition of a full-time Economic Development Project Coordinator and a part-time Confidential Account Clerk. While this has improved departmental efficiency, it has not effectively addressed the increase in workload. The City Council 2015-2017 Policy Agenda identifies reviewing staffing levels of Economic Development and partners, funding, goals and performance expectations as a high priority. In addition, many of the identified top priorities often align with Economic Development's responsibilities. These priorities include the redevelopment of the Historic Millwork District, transforming the Transit system, Intermodal facility, Bus Storage Maintenance facility, real estate purchases, riverfront leases, workforce development, parking improvements, workforce housing/ façade loans, Project HOPE, developing/implementing an arts & culture master plan, Central Avenue corridor focus and Environmental Protection Agencies Brownfield Redevelopment which includes an area wide planning grant for the Southport and Economic Development Agencies public facility grants

Economic Development provides staffing to Dubuque Initiatives and the Arts Advisory Commission. As new market tax credits begin to unwind the process continues to be extremely time intensive. The redevelopment of the Roshek Building, lease management in the Federal Building, and the financial oversight continues to consume large amounts of time.

Economic Development Project Coordinator duties would include responding to requests for information, completing state forms, compiling the state tax increment finance report, amending Urban Renewal and Revitalization Plans, preparing loan documents, reviewing job certifications, assisting departments with questions and performing duties as assigned. This new position would also assist with the departmental duties when other staff members are absent for reasons such as vacation, sick leave, attending meetings, conference/training, or unforeseen occurrences. The non-recurring expenses include a computer and workstation to accommodate an additional person. This employee would most efficiently be located in the current office space.

Related Cost: \$72,537 - Recurring
Related Cost: \$7,300 – Non-recurring
Total Cost: \$79,837
Property Tax Impact: +\$.0339/+ .30%
Activity: Economic Development

Recommend - No

Significant Line Items at Maintenance Level
(Without Recommended Improvement Packages)

Employee Expense

1. FY 2017 employee expense reflects a 2.5% wage package increase.
2. The Iowa Public Employee Retirement System (IPERS) City contribution remains at 8.93% and the employee contribution remains at 5.95% in FY 2017.
3. The City portion of health insurance expense increased from \$1,040 in FY 2016 to \$1,325 in FY 2017 per month per contract, resulting is an increase of \$6,840 (27.40%).

Supplies and Services

4. Payments to Other Agencies provide for TIF backed economic development grants. Rebate payments count against the City's statutory debt limit unless there is a non-appropriation clause approved in the development agreement and in that case only the current annual payment

counts against the City's statutory debt limit. The City began using non-appropriation clauses in development agreements beginning in January 2013.

The grant estimates totaling \$1,471,112 in FY 2017 in the Greater Downtown TIF district are to:

| | | |
|------------------------------------|-----------|----------------------|
| McGraw Hill II | \$393,683 | Last payment FY 2018 |
| Hartig rebated at 60% | \$8,339 | Last payment FY 2019 |
| Star Brewery | \$67,396 | Last payment FY 2020 |
| German Bank | \$9,385 | Last payment FY 2020 |
| Interstate Building | \$17,904 | Last payment FY 2020 |
| Security Building | \$21,220 | Last payment FY 2021 |
| Roshek Building | \$238,674 | Last payment FY 2021 |
| Morrison Brothers | \$20,731 | Last payment FY 2022 |
| Adobos Mexican Grill | \$8,008 | Last payment FY 2022 |
| Flexsteel | \$180,773 | Last payment FY 2024 |
| Rousselot, Inc. | \$1,985 | Last payment FY 2025 |
| Julien Hotel | \$187,121 | Last payment FY 2026 |
| The Crust | \$15,797 | Last payment FY 2027 |
| 44 Main | \$26,856 | Last payment FY 2027 |
| Engine House #1 | \$11,465 | Last payment FY 2027 |
| Franklin Investment | \$37,112 | Last payment FY 2028 |
| Nottingham Properties | \$0 | Last payment FY 2028 |
| Caradco (Schmid Innovation Center) | \$98,819 | Last payment FY 2028 |
| Bonson Block | \$9,672 | Last payment FY 2028 |
| Plastic Center | \$9,894 | Last payment FY 2028 |
| Linseed Oil Paintworks | \$0 | Last payment FY 2030 |
| Novelty Iron Works | \$106,276 | Last payment FY 2031 |

The grant estimates totaling \$1,863,304 in FY 2017 in the Dubuque Industrial Center West TIF district are to:

| | | |
|-------------------------|-----------|----------------------|
| Tri-States | \$52,363 | Last payment FY 2017 |
| National Dentex | \$28,792 | Last payment FY 2018 |
| TM Logistics | \$42,234 | Last payment FY 2018 |
| Theisen Supply | \$19,933 | Last payment FY 2018 |
| Dubuque Screw Products | \$41,111 | Last payment FY 2019 |
| A.Y. McDonald | \$0 | Last payment FY 2019 |
| Arts Way | \$47,932 | Last payment FY 2019 |
| Kendall Hunt | \$127,272 | Last payment FY 2019 |
| Medline | \$174,790 | Last payment FY 2019 |
| Spiegel Spec Building | \$215,442 | Last payment FY 2019 |
| Giese Properties II | \$4,058 | Last payment FY 2019 |
| Malay Holdings | \$35,421 | Last payment FY 2022 |
| Faley Properties | \$89,982 | Last payment FY 2022 |
| Green Industrial Supply | \$303,548 | Last payment FY 2023 |
| Hormel Foods | \$680,425 | Last payment FY 2026 |

The grant estimates in FY 2017 in the Dubuque Brewing and Malting TIF district are to: Dubuque Stamp \$0 (last payment in 2020).

The grant estimates in FY 2017 in the Lake Ridge TIF district are to: The Rose of Dubuque \$10,896 (last payment in 2024).

The grant estimates totaling \$213,882 in FY 2017 in Tech Park South TIF district are to:

| | | |
|----------------|-----------|------------------------|
| Kunkel Bounds | \$47,283 | (last payment FY 2018) |
| Conlon Johnson | \$113,225 | (last payment FY 2019) |
| Straka Johnson | \$19,229 | (last payment FY 2019) |
| L&J Properties | \$34,145 | (last payment FY 2019) |

The grant estimates in FY 2017 in the North Cascade Road Housing TIF district are to: North Cascade Road Developers LLC \$65,191 (last payment in 2025).

The grant estimates in FY 2017 in the English Ridge Housing TIF district are to: English Ridge LLC \$8,209 (last payment in 2027).

5. Contract Administrative Charges of \$6,000 are reflected as a transfer to the Finance Department for TIF loan processing fees.
6. Copying decreased from \$3,703 in FY 2016 to \$1,257 in FY 2017 based on FY 2015 actual of \$1,085.
7. Property Tax decreased from \$30,248 in FY 2016 to \$1,000 in FY 2017 based on FY 2015 actual of \$684 and based on the amount farmland that will be rented in FY 2017.
8. Mileage decreased from \$1,046 in FY 2016 to \$250 in FY 2017 based on FY 2014 actual of \$315.
9. Legal Services decreased from \$12,000 in FY 2016 to \$5,000 in FY 2017 based on FY 2015 actual. This line item represents outside legal services provided for the City's industrial parks and is funded by tax increment financing revenue.
10. Consultant Services decreased from \$16,788 in FY 2016 to \$0 in FY 2017 based on FY 2015 actual of \$0. This line item represents consultant services provided for the City's industrial parks and is funded by tax increment financing revenue.
11. Due to the Tax Increment Financing legislative changes in FY 2012, stormwater, consulting engineers, legal services, consultant services and financial services related to the City's TIF districts must be charged to the general fund prior to transferring funds from the related TIF funds. In FY 2017, there is \$5,052 budgeted in the general fund that will be reimbursed by TIF districts at year-end.
12. Contracted Services increased from \$1,610,754 in FY 2016 to \$1,668,934 in FY 2017. The following service agreements are budgeted in Economic Development in FY 2017: Dubuque Area Convention and Visitors Bureau \$1,049,088; Dubuque Area Labor Management Council \$27,000; Dubuque Main Street \$66,848; Greater Dubuque Development Corporation \$370,613; Prosperity Eastern Iowa \$5,085; Access Dubuque \$5,300; America's River Festival \$10,000; Inclusive Dubuque \$67,500 and Project Hope \$67,500. These contracted services for Economic Development are expenses that the City would have within its organization regardless of who provides the services.

Debt Service

13. The FY 2017 debt service includes (\$3,875,285):

| | |
|-----------|--|
| \$120,000 | TIF revenue bond –Theisen (last payment in FY 2018) |
| \$74,656 | G.O. issue GDTIF backed - Opening Town Clock Plaza (last payment FY 2021) |
| \$648,903 | G.O. issues DICW TIF backed - DICW 3 rd Addition (last payment 2021) |
| \$600,044 | G.O. issues DICW TIF backed -DICW North Siegert Farm (last payment 2029) |
| \$29,326 | G.O. issues GDTIF backed - Former Kephart’s Building (last payment 2024) |
| \$47,142 | State Land Contract - Former Tri-State Building Purchase (last payment 2017) |
| \$206,428 | G.O. issue GDTIF backed -Housing Incentives/40 Main LLC (last payment 2030) |
| \$198,450 | G.O. issue GDTIF backed - Millwork District Parking (last payment 2030) |
| \$135,000 | IFA loan - Caradco Building paid by developer (last payment 2030) |
| \$95,408 | TIF revenue bond GDTIF- 40 Main (last payment 2031) |
| \$350,642 | G.O. issue DICW TIF backed - South Siegert farm (last payment 2031) |
| \$10,741 | G.O. issue DICW TIF backed – Future site for industrial park (last payment 2032) |
| \$54,405 | G.O. issue GDTIF backed - Washington Neighborhood Subarea Incentives |
| \$279,336 | G.O. issue GDTIF backed - GDTIF District programs (last payment 2032) |
| \$269,250 | G.O. issue TechnologyTIF backed – Airport utility extensions (last payment 2032) |
| \$390,194 | G.O. issue GDTIF backed - One-Way to Two-Way (last payment 2032) |
| \$222,260 | G.O. issue GDTIF backed - GDTIF District programs (last payment 2034) |
| \$143,100 | G.O. issue DICW TIF backed – Future site for industrial park (last payment 2034) |

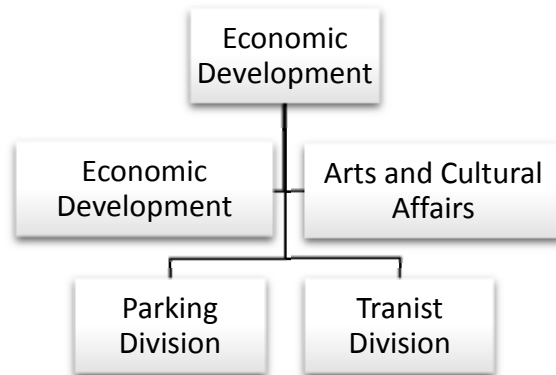
In addition, Greater Downtown TIF will transfer to the Debt Service fund to pay a portion of the America’s River Fund debt (\$361,729); Library Renovation debt (\$208,626); Port of Dubuque Parking Ramp (\$2,012,000); Intermodal Facility (\$300,712); Downtown Parking Ramp Debt (\$280,000); and Bus Storage and Maintenance Facility (\$33,246).

Revenue

14. The payment from Dubuque Initiatives for processing of payments has remained at \$24,400 in FY 2017.
15. Revenue received from Enterprise Funds for administrative overhead charges increased from \$315,724 in FY 2016 to \$365,179 in FY 2017.

ECONOMIC DEVELOPMENT

Economic Development formulates and implements strategies which retain and create jobs, enhance the tax base, stabilize the local economic base and encourage economic self-sufficiency, working primarily in the areas of downtown, Historic Millwork District, riverfront and industrial park development – thus improving the community’s overall quality of life.



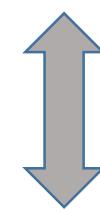
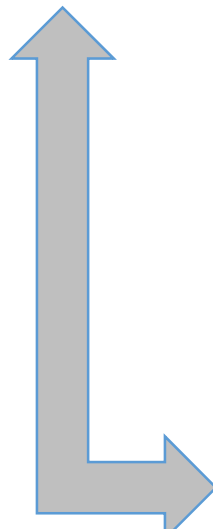
SUCCESS IS ABOUT PLANNING, PARTNERSHIPS AND PEOPLE LEADING TO OUTCOMES

PEOPLE

We work to attract and retain an appropriate mix of businesses for the purpose of increasing employment opportunities, attracting skilled workers and to provide the town with a stable economy. We focus efforts on creating healthy, diverse neighborhoods in the community.

PLANNING

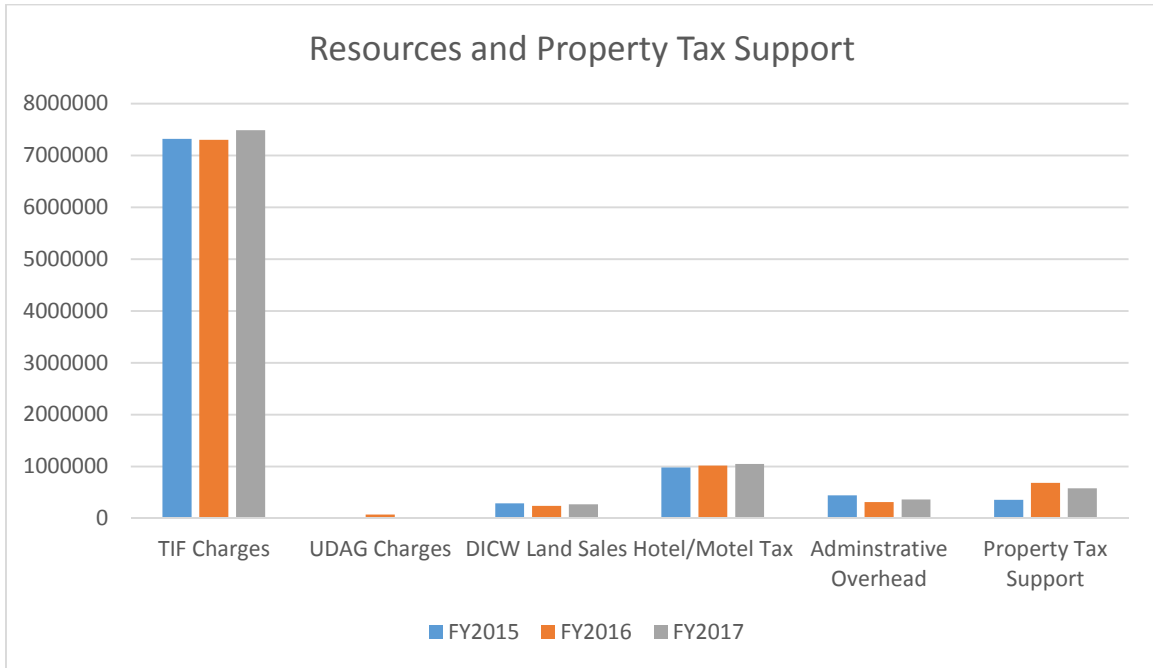
We facilitate projects related to the preparation and administration of City plans and work with businesses and consultants to plan and develop areas such as the Historic Millwork District, the Downtown, the Port of Dubuque, Urban Renewal Districts and the Industrial and Technology parks to generate income and employment opportunities along with a strong tax base.



PARTNERSHIPS

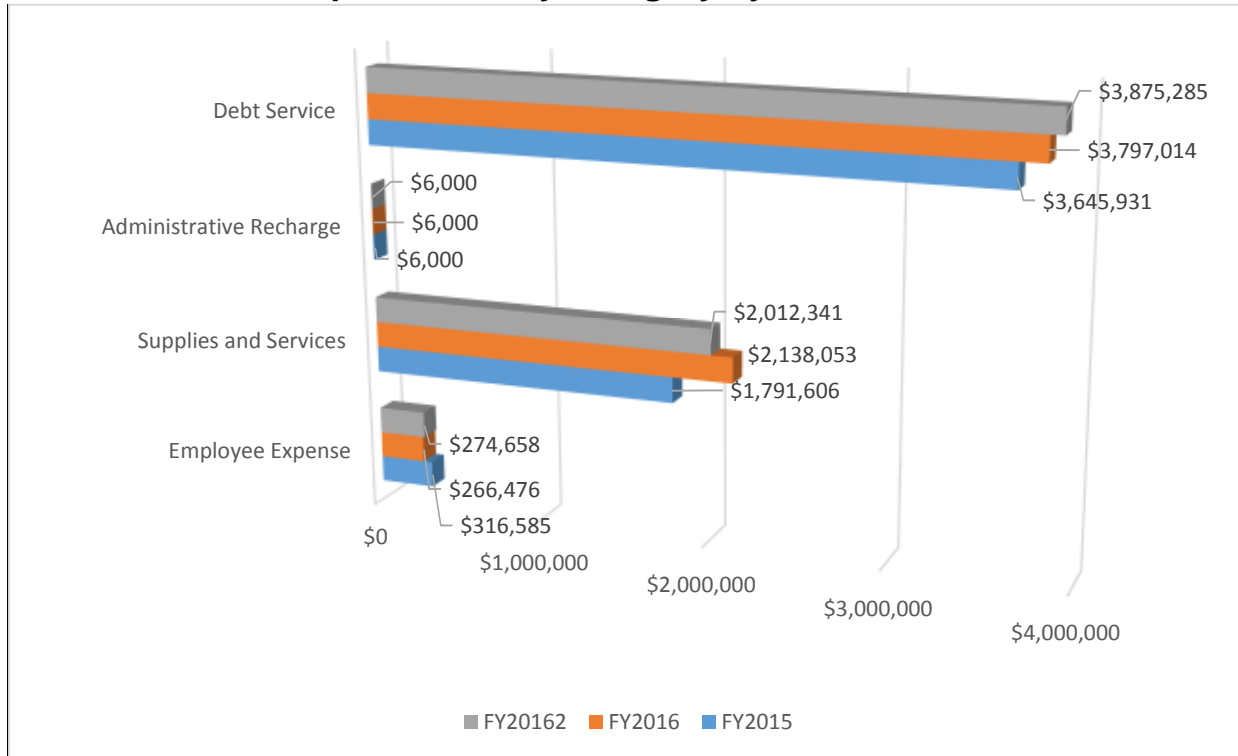
We support partnerships among business, communities and nonprofit organizations that strengthen the economic health and quality of life for the city of Dubuque. We promote economic development assistance to area businesses in cooperation with federal, state and local agencies.

ECONOMIC DEVELOPMENT



The Economic Development Department is supported by 3 full-time equivalent employees, which accounts for 2% of the department expense as seen below. Overall, the departments' expenses are expected to increase by 1% in FY 2017 compared to FY 2016.

Expenditures by Category by Fiscal Year



ECONOMIC DEVELOPMENT

Administration

Overview

Our department provides professional leadership in economic development, downtown redevelopment, riverfront and industrial development; and supervises programs to meet the social, economic and physical development in our community.

The Parking Division and the Transit Division are managed through Economic Development.

- Transit promotes public private partnerships in transportation and explores and implements transportation opportunities that enhance the social, economic and environmental well-being of the City of Dubuque.
- Parking strives to promote a positive parking experience while maintaining the parking system and enforcing, in a fair and equitable manner, the parking regulations in Downtown Dubuque.

Economic Development offers many different financial incentives to encourage property development/improvement and job creation.

| Administration Funding Summary | | | |
|---------------------------------------|----------------------|-----------------------|---------------------------|
| | FY 2014/15 Actual | FY 2015/16 Adopted | FY 2016/17 Recommended |
| Expenditures | \$1,780,034 | \$1,948,451 | \$2,007,888 |
| Resources | \$738,333 | \$618,716 | \$665,464 |

| Administration Position Summary | |
|--|------------------|
| | FY 2016/17 FTE's |
| Economic Development Director | 1.00 |
| Economic Development Project Coordinator | 1.00 |
| Confidential Account Clerk | 0.50 |
| Total FT Equivalent Employees | 2.50 |

Highlights of the Past Year

- In the Greater Downtown Urban Renewal Area, Economic Development has partnered with Dubuque Main Street to provide a challenge grant that will assist in façade improvements to five properties along the Central Avenue Corridor.
- Worked with multiple property owners on the creation of market rate residential units and improved storefront spaces.
- Implemented Housing Urban Renewal Districts, which make use of the increased property tax revenue from new houses, setting a portion of the funds aside for the City to assist low income families with their housing needs.

ECONOMIC DEVELOPMENT

Future Initiatives

- Further the work with business owners along the Central Avenue corridor, encouraging them to organize an association in order to promote their businesses and bring their concerns to the City's attention.
- Working to develop additional funding programs for small businesses and entrepreneurs.

Performance Measures

Community Development – Activity Statement

Identify resources and partnerships within a broad context of economic development approaches to improve the quality of life for the citizens of Dubuque.



Goal: Economic Prosperity

Outcome #1: Improve the economic health of our community

When the income of an area rises, it indicates that businesses are performing well and residents have more money to spend, increasing the overall standard of living.

- ♻️ Provide financial tools for businesses to develop and prosper
- ♻️ Encourage local businesses to improve their sustainability and profitability by developing their offerings of sustainable products and services and their use of sustainable products, services, and practices.

Tax Increment Financing (TIF) – An incentive program which captures the increased property taxes a business pays from improving their property. This incentive can be used to help pay for needed infrastructure improvements or to provide grants to the business. Businesses must commit to job creation in the community or must have an extraordinary positive impact for the community to offer this incentive.

ECONOMIC DEVELOPMENT

In Fiscal Year 2015, the City purchased an additional 327 acres of land that has been added to Dubuque Industrial Center West. The land provides potential for attracting new business to Dubuque, as much of the Industrial Center is already developed. The following chart shows the cost to develop, compared to the \$120,000 selling price.

| Property | Total Acres | Total Price | Price per Acre | Developable Acres | Yield Percentage | Purchase Price per Developable Acre | Development Costs | Combined Purchase Price & Development Costs | Purchase Price & Development Cost per Developable Acre |
|-----------------------------|-------------|-------------|----------------|-------------------|------------------|-------------------------------------|-------------------|---|--|
| Graf Farm | 166.3 | \$2,078,570 | \$12,500 | 80 | 48% | \$25,982 | \$7,400,000 | \$9,478,570 | \$118,482 |
| McFadden Family Partnership | 124.72 | \$2,120,240 | \$17,000 | 84 | 67% | \$25,241 | \$6,000,000 | \$8,120,240 | \$96,670 |
| McFadden Properties, LLP | 36.5 | \$1,350,500 | \$37,000 | 32 | 88% | \$42,188 | \$1,900,000 | \$3,250,000 | \$101,563 |


Development Agreements

We work with developers and businesses to prepare a tailored agreement that corresponds with their expansion/development plans, as well as meets City Council's objectives of local expansion, affordable market rate housing creation, and job creation.

Our staff currently monitor approximately 90 development agreements to ensure that the developers/employers meet the requirements within the agreements, which include required minimum physical improvements, timing of improvements and job creation. Staff also monitor and prepare Tax Increment Financing rebates as outlined in the agreements.

Outcome #2: Facilitate the development of a Place-Based Economy

This effort is crucial to strengthening the roots of our locally owned businesses and enhancing Dubuque as a pro-business city and entrepreneurial environment

-  Focus on growing the local economy, which is deeply rooted in our geographic, physical and human capital strengths, for long term economic stability. This is an opportunity to center on strong place development throughout the city, building a unique city form and fabric that continues to attract a talented workforce and fosters collaboration.

Downtown Rehabilitation Loan Program – This includes façade, design and financial planning grants and low interest loans.

Downtown Housing Incentive – Funds rehabilitation of vacant downtown buildings into affordable, market rate rental housing.

ECONOMIC DEVELOPMENT

Washington Neighborhood Façade Grant Program – Provides façade funds to owners of commercial property within the Washington Neighborhood with preference given to buildings along the Central Avenue Corridor between 11th and 22nd streets.

Lease Agreements/Land Management - Economic Development staff assist with negotiating, preparing and monitoring lease agreements for space in the Historic Federal Building, on Riverfront properties, and other City owned properties. Staff work with potential businesses to market the property and space available and negotiate a suitable lease agreement to match the needs of the prospective business with the goals of the City Council.

Outcome #3: Workforce Development & Diversity

Recruitment and retention of valuable employees is now recognized as one of the most important issues facing corporate America.

- 📌 Work with Inclusive Dubuque to address inequities identified in our community via their Equity Profile, particularly in the area of economic wellbeing.
- 📌 Create/Attract new jobs and businesses in the sustainability sectors

Land Discounts – The sale of city-owned property to businesses that commit to significant job creation in the community.

State of Iowa Programs – High Quality Jobs program, Workforce Housing tax credits, Historic tax credits, and Community Development Block Grant funds are available from the State of Iowa for qualifying projects.

ECONOMIC DEVELOPMENT

Arts & Cultural Affairs

Overview

The Arts & Cultural Affairs Office works to strengthen the city's arts initiatives and improve coordination between various arts groups by working with the Arts and Cultural Affairs Advisory Commission. Additionally, the Arts & Cultural Affairs Office manages the Art on the River program and administers two City grant programs awarded to local arts and cultural organizations.

| Arts & Cultural Affairs Funding Summary | | | |
|---|----------------------|-----------------------|---------------------------|
| | FY 2014/15 Actual | FY 2015/16 Adopted | FY 2016/17 Recommended |
| Expenditures | \$255,285 | \$278,806 | \$279,839 |
| Resources | \$21,095 | \$0 | \$0 |

| Arts and Cultural Affairs Position Summary | |
|--|------------------|
| | FY 2016/17 FTE's |
| Arts & Cultural Affairs Coordinator | 0.50 |
| Total FT Equivalent Employees | 0.50 |

Highlights of the Past Year

- Coordinated the 10th annual Art on the River Program.
- Began work with consultant on Arts and Cultural Master Plan, to be completed late 2015.

Future Initiatives

- Focus will be on implementing suggestions from the Master Plan, in coordination with the Arts & Cultural Affairs Advisory Commission.

Performance Measures

Arts & Cultural Affairs – Activity Statement

Present a visible presence in the community as a proactive leader in the arts community of Dubuque. Leverage resources to help grow Dubuque's creative economy.



Goal: Social/Cultural Vibrancy

Outcome #1: Coordinate the Arts and Culture Special Projects Grant Program and distribution of annual operating budget support

ECONOMIC DEVELOPMENT

Since 2005, the City of Dubuque has provided over \$2.6 million to area arts and culture organizations and other non-profits for programs that reach thousands of Dubuque adults and children each year.

| ORGANIZATION | GRAND TOTAL |
|-------------------------------------|------------------------|
| Bell Tower Productions | \$ 187,583.20 |
| Clarke University | \$ 10,872.00 |
| Colts Drum & Bugle | \$ 340,057.00 |
| Downtown Dubuque Christian Outreach | \$ 2,800.00 |
| Dubuque Arboretum | \$ 66,382.15 |
| Dubuque Area Arts Collective | \$ 5,429.00 |
| Dubuque Arts Council | \$ 65,630.56 |
| Dubuque Chorale | \$ 19,231.66 |
| Dubuque Community School Foundation | \$ 2,995.00 |
| Dubuque County Fine Arts Society | \$ 29,624.25 |
| Dubuque County Historical Society | \$ 518,639.00 |
| Dubuque Main Street/Downtown CC | \$ 41,441.00 |
| Dubuque Museum of Art | \$ 275,063.16 |
| Dubuque Symphony Orchestra | \$ 478,144.00 |
| Fly-By-Night Productions | \$ 23,205.96 |
| Four Mounds Foundation | \$ 55,922.00 |
| Friends of Mines of Spain | \$ 5,000.00 |
| Grand Opera House | \$ 263,466.56 |
| Healing Moments | \$ 3,000.00 |
| JDIFF/Get Reel | \$ 35,977.72 |
| Loras College | \$ 22,627.00 |
| Matter/Dubuque Art Center | \$ 19,982.00 |
| Multicultural Family Center | \$ 5,175.00 |
| Music Men | \$ 448.28 |
| Northeast Iowa School of Music | \$ 104,738.01 |
| Rising Star Theatre Co | \$ 11,981.34 |
| St. Mary's/Steeple Square | \$ 14,505.00 |
| Studio Works | \$ 2,800.00 |
| Voices Productions | \$ 7,231.00 |
| TOTAL | \$ 2,619,951.85 |



DID YOU KNOW?

The non-profit arts and culture industry in Dubuque generates \$47.2 million in annual economic activity, supporting 1,530 full-time equivalent jobs and generates \$5 million in local and state government revenues and \$36.7 million in household income to local residents.

Recommended Operating Revenue Budget - Department Total 60 - ECONOMIC DEVELOPMENT

| Fund | Account | Account Title | FY14 Actual Revenue | FY15 Actual Revenue | FY16 Adopted Budget | FY17 Recomm'd Budget |
|---------------------------------------|---------|---------------------------|---------------------|---------------------|---------------------|----------------------|
| 210 | 41110 | TAX ON AGRICULTURAL LAND | 0 | 668 | 0 | 0 |
| 210 | 41205 | TAX INCREMENT RECEIPTS | 3,233,396 | 3,630,677 | 3,533,714 | 3,785,548 |
| 212 | 41205 | TAX INCREMENT RECEIPTS | 8,939 | 0 | 0 | 0 |
| 215 | 41205 | TAX INCREMENT RECEIPTS | 0 | 0 | 171,693 | 294,136 |
| 225 | 41205 | TAX INCREMENT RECEIPTS | 425,194 | 426,801 | 403,115 | 465,223 |
| 229 | 41205 | TAX INCREMENT RECEIPTS | 4,376 | 4,889 | 0 | 0 |
| 231 | 41205 | TAX INCREMENT RECEIPTS | 5,213 | 17,718 | 15,030 | 18,555 |
| 240 | 41205 | TAX INCREMENT RECEIPTS | 5,437,378 | 6,291,523 | 5,740,003 | 6,548,168 |
| 243 | 41205 | TAX INCREMENT RECEIPTS | 25,757 | 25,941 | 3,268 | 1,019 |
| 41 - TAXES | | | 9,140,254 | 10,398,216 | 9,866,823 | 11,112,649 |
| 241 | 43105 | INTEREST, LOANS | 57,114 | 52,300 | 92,304 | 0 |
| 210 | 43110 | INVESTMENT EARNINGS | 15,601 | 15,619 | 0 | 0 |
| 225 | 43110 | INVESTMENT EARNINGS | 1,184 | 1,672 | 0 | 0 |
| 240 | 43110 | INVESTMENT EARNINGS | 103,326 | 111,681 | 0 | 0 |
| 241 | 43110 | INVESTMENT EARNINGS | 5,527 | 6,440 | 0 | 0 |
| 243 | 43110 | INVESTMENT EARNINGS | 237 | 379 | 0 | 0 |
| 100 | 43242 | RENT, FARM LAND | 1,462 | 1,755 | 0 | 0 |
| 241 | 43405 | PRINCIPAL, LOANS | 103,208 | 116,806 | 107,388 | 0 |
| 265 | 43405 | PRINCIPAL, LOANS | 6,667 | 0 | 0 | 0 |
| 43 - USE OF MONEY AND PROPERTY | | | 294,326 | 306,653 | 199,692 | 0 |
| 400 | 44100 | BAB SUBSIDY NON GRANT | 25,231 | 24,393 | 0 | 24,393 |
| 44 - INTERGOVERNMENTAL | | | 25,231 | 24,393 | 0 | 24,393 |
| 210 | 45787 | I & C PROPERTY TAX REPLAC | 0 | 187,732 | 0 | 399,178 |
| 225 | 45787 | I & C PROPERTY TAX REPLAC | 0 | 20,769 | 0 | 50,828 |
| 240 | 45787 | I & C PROPERTY TAX REPLAC | 0 | 91,702 | 0 | 279,750 |
| 45 - STATE GRANTS | | | 0 | 300,203 | 0 | 729,756 |
| 100 | 51919 | DBQ INITIATIVES PAYMENT | 20,400 | 20,400 | 24,400 | 24,400 |
| 51 - CHARGES FOR SERVICES | | | 20,400 | 20,400 | 24,400 | 24,400 |
| 240 | 53102 | PRIVATE PARTICIPANT | 74,352 | 127,021 | 0 | 0 |
| 100 | 53610 | INSURANCE CLAIMS | 0 | 375 | 0 | 0 |
| 100 | 53620 | REIMBURSEMENTS-GENERAL | 860 | 1,947 | 0 | 0 |
| 53 - MISCELLANEOUS | | | 75,212 | 129,343 | 0 | 0 |
| 100 | 54105 | LAND SALES | 1 | 0 | 0 | 0 |
| 54 - OTHER FINANCING SOURCES | | | 1 | 0 | 0 | 0 |
| 240 | 59100 | FR GENERAL | 0 | 218,808 | 78,242 | 0 |
| 400 | 59100 | FR GENERAL | 0 | 0 | 0 | 135,000 |
| 100 | 59210 | FR DICW TIF | 5,012 | 291,295 | 228,592 | 270,613 |
| 240 | 59210 | FR DICW TIF | 0 | 5,075 | 0 | 0 |
| 400 | 59210 | FR DICW TIF | 1,775,368 | 1,807,678 | 1,872,451 | 1,849,037 |
| 240 | 59212 | FR TIF QUEBECOR | 0 | 29,108 | 0 | 0 |
| 100 | 59215 | TRANSFER FROM N CASCADE | 0 | 5,550 | 0 | 0 |
| 400 | 59215 | TRANSFER FROM N CASCADE | 0 | 0 | 46,602 | 0 |
| 100 | 59225 | FR TECH PARK SOUTH | 3,240 | 3,956 | 0 | 0 |

**Recommended Operating Revenue Budget - Department Total
60 - ECONOMIC DEVELOPMENT**

| Fund | Account | Account Title | FY14 Actual Revenue | FY15 Actual Revenue | FY16 Adopted Budget | FY17 Recomm'd Budget |
|--|----------------|-------------------------|----------------------------|----------------------------|----------------------------|-----------------------------|
| 400 | 59225 | FR TECH PARK SOUTH | 210,482 | 262,020 | 266,000 | 269,250 |
| 240 | 59230 | FR TIF E 7TH | 0 | 0 | 0 | 0 |
| 100 | 59240 | FR DOWNTOWN TIF | 48,910 | 4,690 | 50,000 | 5,272 |
| 230 | 59240 | FR DOWNTOWN TIF | 0 | 6,226 | 0 | 0 |
| 400 | 59240 | FR DOWNTOWN TIF | 1,288,133 | 1,551,840 | 1,611,961 | 1,597,605 |
| 100 | 59360 | FR GENERAL CONSTR FUND | 267,613 | 0 | 0 | 0 |
| 210 | 59360 | FR GENERAL CONSTR FUND | 0 | 1,283,321 | 248,592 | 0 |
| 240 | 59360 | FR GENERAL CONSTR FUND | 0 | 143,331 | 0 | 0 |
| 210 | 59400 | FR GO DEBT SERVICE | 0 | 24,393 | 0 | 0 |
| 100 | 59610 | FR WPC OPERATING | 57,384 | 106,232 | 53,652 | 113,076 |
| 100 | 59620 | FR STORMWATER OPERATING | 2,211 | 21,063 | 37,447 | 36,023 |
| 100 | 59630 | FR PARKING OPERATING | 10,161 | 18,858 | 19,320 | 18,585 |
| 240 | 59630 | FR PARKING OPERATING | 0 | 46,288 | 0 | 0 |
| 100 | 59640 | FR WATER UTILITY | 55,389 | 103,146 | 0 | 0 |
| 100 | 59670 | FR REFUSE COLLECTION | 77,644 | 137,509 | 145,524 | 139,988 |
| 100 | 59940 | FR DMASWA | 32,909 | 59,626 | 59,781 | 57,507 |
| 59 - TRANSFER IN AND INTERNAL | | | 3,834,457 | 6,130,013 | 4,718,164 | 4,491,956 |
| 60 - ECONOMIC DEVELOPMENT TOTAL | | | 13,389,881 | 17,309,220 | 14,809,079 | 16,383,154 |

Recommended Operating Expenditure Budget - Department Total 60 - ECONOMIC DEVELOPMENT

| Fund | Account | Account Title | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY 17 Recomm'd Budget |
|--------------------------------|---------|---------------------------|---------------------|---------------------|---------------------|-----------------------|
| 100 | 61010 | FULL-TIME EMPLOYEES | 216,378 | 190,557 | 159,191 | 163,970 |
| 100 | 61020 | PART-TIME EMPLOYEES | 9,450 | 4,640 | 46,817 | 43,208 |
| 100 | 61030 | SEASONAL EMPLOYEES | 5,710 | 23,702 | 0 | 0 |
| 100 | 61050 | OVERTIME PAY | 6,952 | 1,176 | 0 | 0 |
| 100 | 61092 | VACATION PAYOFF | 13,416 | 1,901 | 0 | 0 |
| 100 | 61310 | IPERS | 21,297 | 19,608 | 18,397 | 18,502 |
| 100 | 61320 | SOCIAL SECURITY | 18,933 | 16,109 | 15,760 | 15,850 |
| 100 | 61410 | HEALTH INSURANCE | 59,206 | 57,120 | 24,960 | 31,800 |
| 100 | 61415 | WORKMENS' COMPENSATION | 1,442 | 1,482 | 1,032 | 1,001 |
| 100 | 61416 | LIFE INSURANCE | 196 | 170 | 319 | 327 |
| 100 | 61660 | EMPLOYEE PHYSICALS | 236 | 122 | 0 | 0 |
| 100 | 61680 | EMPLOYEE MOVING EXPENSE | 5,903 | 0 | 0 | 0 |
| 61 - WAGES AND BENEFITS | | | 359,118 | 316,585 | 266,476 | 274,658 |
| 100 | 62010 | OFFICE SUPPLIES | 1,005 | 381 | 1,112 | 1,112 |
| 100 | 62030 | POSTAGE AND SHIPPING | 588 | 329 | 617 | 718 |
| 100 | 62061 | DP EQUIP. MAINT CONTRACTS | 13,272 | 15,764 | 17,733 | 18,316 |
| 100 | 62090 | PRINTING & BINDING | 389 | 86 | 912 | 912 |
| 100 | 62110 | COPYING/REPRODUCTION | 5,290 | 1,085 | 3,703 | 1,257 |
| 100 | 62130 | LEGAL NOTICES & ADS | 1,306 | 1,506 | 520 | 978 |
| 100 | 62170 | SUBSCRIPTIONS-BOOKS-MAPS | 417 | 0 | 0 | 0 |
| 100 | 62190 | DUES & MEMBERSHIPS | 905 | 605 | 1,425 | 1,425 |
| 241 | 62204 | REFUNDS | 0 | 225 | 0 | 0 |
| 100 | 62206 | PROPERTY INSURANCE | 7,284 | 8,520 | 9,116 | 8,897 |
| 100 | 62208 | GENERAL LIABILITY INSURAN | 1,607 | 1,605 | 2,137 | 1,121 |
| 100 | 62211 | PROPERTY TAX | 29,602 | 684 | 30,248 | 1,000 |
| 100 | 62230 | COURT COSTS & RECORD FEES | 22 | 304 | 0 | 0 |
| 100 | 62310 | TRAVEL-CONFERENCES | 7,468 | 21,735 | 16,925 | 16,925 |
| 100 | 62320 | TRAVEL-CITY BUSINESS | 42,727 | 13,018 | 34,197 | 34,200 |
| 100 | 62340 | MILEAGE/LOCAL TRANSP | 315 | 0 | 1,046 | 250 |
| 100 | 62360 | EDUCATION & TRAINING | 0 | 1,690 | 715 | 715 |
| 100 | 62415 | UTILITY EXPENSE STORMWATR | 212 | 256 | 212 | 272 |
| 100 | 62421 | TELEPHONE | 3,289 | 4,944 | 3,289 | 4,201 |
| 100 | 62436 | RENTAL OF SPACE | 1,766 | 1,136 | 932 | 1,008 |
| 100 | 62663 | SOFTWARE LICENSE EXP | 0 | 91 | 0 | 100 |
| 100 | 62713 | LEGAL SERVICES | 16,669 | 20,930 | 12,000 | 5,000 |
| 100 | 62716 | CONSULTANT SERVICES | 15,388 | 0 | 16,788 | 0 |
| 100 | 62731 | MISCELLANEOUS SERVICES | 30 | 0 | 0 | 0 |
| 100 | 62737 | CONTRACT ADM SERVICE | 1,426,843 | 1,450,235 | 1,610,754 | 1,668,934 |
| 100 | 62761 | PAY TO OTHER AGENCY | 37,949 | 36,476 | 35,000 | 35,000 |
| 210 | 62761 | PAY TO OTHER AGENCY | 1,817,952 | 1,711,534 | 1,870,565 | 1,863,304 |
| 215 | 62761 | PAY TO OTHER AGENCY | 0 | 0 | 0 | 45,517 |
| 225 | 62761 | PAY TO OTHER AGENCY | 190,866 | 188,535 | 213,095 | 213,882 |
| 229 | 62761 | PAY TO OTHER AGENCY | 0 | 11,484 | 0 | 0 |
| 230 | 62761 | PAY TO OTHER AGENCY | 6,226 | 0 | 0 | 0 |

**Recommended Operating Expenditure Budget - Department Total
60 - ECONOMIC DEVELOPMENT**

| Fund | Account | Account Title | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY 17 Recomm'd Budget |
|--|---------|-------------------------|---------------------|---------------------|---------------------|-----------------------|
| 231 | 62761 | PAY TO OTHER AGENCY | 0 | 16,245 | 13,942 | 10,896 |
| 240 | 62761 | PAY TO OTHER AGENCY | 1,322,355 | 1,713,560 | 1,354,007 | 1,471,112 |
| 243 | 62761 | PAY TO OTHER AGENCY | 17,953 | 13,505 | 0 | 0 |
| 265 | 62761 | PAY TO OTHER AGENCY | 105,000 | 0 | 0 | 0 |
| 100 | 62765 | GRANTS | 210,000 | 210,000 | 210,000 | 210,000 |
| 62 - SUPPLIES AND SERVICES | | | 5,284,693 | 5,446,468 | 5,460,990 | 5,617,052 |
| 100 | 71123 | SOFTWARE | 0 | 512 | 0 | 0 |
| 100 | 72418 | TELEPHONE RELATED | 0 | 0 | 400 | 0 |
| 100 | 72421 | HEADSETS | 223 | 0 | 0 | 0 |
| 71 - EQUIPMENT | | | 223 | 512 | 400 | 0 |
| 400 | 74111 | PRINCIPAL PAYMENT | 2,220,325 | 2,544,705 | 2,582,473 | 2,720,355 |
| 400 | 74112 | INTEREST PAYMENT | 1,078,889 | 1,101,225 | 1,214,541 | 1,154,930 |
| 74 - DEBT SERVICE | | | 3,299,214 | 3,645,931 | 3,797,014 | 3,875,285 |
| 100 | 91100 | TO GENERAL | 6,000 | 6,000 | 6,000 | 6,000 |
| 210 | 91100 | TO GENERAL | 5,012 | 291,295 | 228,592 | 417,799 |
| 215 | 91100 | TO GENERAL | 0 | 5,550 | 0 | 0 |
| 225 | 91100 | TO GENERAL | 3,240 | 3,956 | 0 | 0 |
| 240 | 91100 | TO GENERAL | 183,614 | 4,690 | 184,704 | 139,976 |
| 400 | 91210 | TO DICW | 0 | 24,393 | 0 | 0 |
| 240 | 91230 | TRANSFER TO E 7TH STRET | 0 | 6,226 | 0 | 0 |
| 210 | 91240 | TO GR DOWNTOWN TIF | 0 | 5,075 | 0 | 0 |
| 212 | 91240 | TO GR DOWNTOWN TIF | 0 | 29,108 | 0 | 0 |
| 230 | 91240 | TO GR DOWNTOWN TIF | 0 | 0 | 0 | 0 |
| 210 | 91360 | TO GENERAL CONSTRUCTION | 0 | 0 | 0 | 452,260 |
| 215 | 91360 | TO GENERAL CONSTRUCTION | 0 | 0 | 38,246 | 663,202 |
| 240 | 91360 | TO GENERAL CONSTRUCTION | 0 | 143,331 | 0 | 1,146,510 |
| 210 | 91400 | TO DEBT SERVICE | 1,775,368 | 1,807,678 | 1,872,451 | 1,849,037 |
| 215 | 91400 | TO DEBT SERVICE | 0 | 0 | 46,602 | 13,439 |
| 225 | 91400 | TO DEBT SERVICE | 210,482 | 262,020 | 266,000 | 269,250 |
| 240 | 91400 | TO DEBT SERVICE | 4,200,305 | 4,456,528 | 4,513,305 | 4,532,877 |
| 240 | 91630 | TO PARKING OPERATIONS | 0 | 340,000 | 0 | 282,000 |
| 91 - TRANSFER TO | | | 6,384,022 | 7,385,849 | 7,155,900 | 9,772,350 |
| 60 - ECONOMIC DEVELOPMENT TOTAL | | | 15,327,270 | 16,795,345 | 16,680,780 | 19,539,345 |

Recommended Expenditure Budget Report by Activity & Funding Source 60 - ECONOMIC DEVELOPMENT

COMM./ECON. DEV. ADMIN - 60100

FUNDING SOURCE: UDAG REPAYMENTS

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 105,000 | 0 | 0 | 0 |
| COMM./ECON. DEV. ADMIN | 105,000 | 0 | 0 | 0 |

GDTIF ECON DEV EXPENSES - 60200

FUNDING SOURCE: GENERAL

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|--------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 48,910 | 4,709 | 50,000 | 5,272 |
| GDTIF ECON DEV EXPENSES | 48,910 | 4,709 | 50,000 | 5,272 |

TIF -DBQ INDUST CTR WEST - 60210

FUNDING SOURCE: TIF-METRIX/NORDSTROM

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|---------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 1,817,952 | 1,711,534 | 1,870,565 | 1,863,304 |
| TRANSFER TO | 1,780,381 | 2,104,048 | 2,101,043 | 2,719,096 |
| TIF -DBQ INDUST CTR WEST | 3,598,333 | 3,815,582 | 3,971,608 | 4,582,400 |

TIF - QUEBECOR - 60212

FUNDING SOURCE: TIF - QUEBECOR

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-----------------------|---------------------|---------------------|---------------------|----------------------|
| TRANSFER TO | 0 | 29,108 | 0 | 0 |
| TIF - QUEBECOR | 0 | 29,108 | 0 | 0 |

N CASCADE HOUSING TIF - 60215

FUNDING SOURCE: N CASCADE HOUSING TIF

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 0 | 0 | 0 | 45,517 |
| TRANSFER TO | 0 | 5,550 | 84,848 | 676,641 |
| N CASCADE HOUSING TIF | 0 | 5,550 | 84,848 | 722,158 |

TIF - TECH PARK SOUTH - 60225

FUNDING SOURCE: GENERAL

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 194,106 | 192,491 | 213,095 | 213,882 |
| TRANSFER TO | 213,722 | 265,976 | 266,000 | 269,250 |
| TIF - TECH PARK SOUTH | 407,828 | 458,467 | 479,095 | 483,132 |

HOLY GHOST TIF - 60229

FUNDING SOURCE: TIF - HOLY GHOST

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-----------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 0 | 11,484 | 0 | 0 |
| HOLY GHOST TIF | 0 | 11,484 | 0 | 0 |

TIF-E. 7TH STREET - 60230

FUNDING SOURCE: TIF-E. 7TH STREET

Recommended Expenditure Budget Report by Activity & Funding Source 60 - ECONOMIC DEVELOPMENT

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|--------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 6,226 | 0 | 0 | 0 |
| TRANSFER TO | 0 | 0 | 0 | 0 |
| TIF-E. 7TH STREET | 6,226 | 0 | 0 | 0 |

LAKE RIDGE TIF - 60231

FUNDING SOURCE: TIF - LAKE RIDGE

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-----------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 0 | 16,245 | 13,942 | 10,896 |
| LAKE RIDGE TIF | 0 | 16,245 | 13,942 | 10,896 |

TIF -GREATER DOWNTOWN - 60240

FUNDING SOURCE: TIF-DOWNTOWN

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 1,322,355 | 1,713,560 | 1,354,007 | 1,471,112 |
| TRANSFER TO | 4,383,919 | 4,950,775 | 4,698,009 | 6,101,363 |
| TIF -GREATER DOWNTOWN | 5,706,274 | 6,664,335 | 6,052,016 | 7,572,475 |

TIF -GREATER DT LOAN POOL- 60241

FUNDING SOURCE: TIF-DOWNTOWN LOAN POOL

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|----------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 0 | 225 | 0 | 0 |
| TIF -GREATER DT LOAN POOL | 0 | 225 | 0 | 0 |

DBQ BREWING & MALTING TIF- 60243

FUNDING SOURCE: DBQ BREWING MALTING

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|--------------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 17,953 | 13,505 | 0 | 0 |
| DBQ BREWING & MALTING TIF | 17,953 | 13,505 | 0 | 0 |

ECONOMIC DEVELOPMENT - 60400

FUNDING SOURCE: DEBT SERVICE

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-----------------------------|---------------------|---------------------|---------------------|----------------------|
| DEBT SERVICE | 0 | 0 | 0 | 135,000 |
| ECONOMIC DEVELOPMENT | 0 | 0 | 0 | 135,000 |

N CASCADE HOUSING TIF - 60550

FUNDING SOURCE: GENERAL

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 0 | 5,550 | 0 | 0 |
| N CASCADE HOUSING TIF | 0 | 5,550 | 0 | 0 |

DICW ECON DEV EXPENSES - 60600

FUNDING SOURCE: GENERAL

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 5,012 | 2,778 | 5,000 | 0 |
| DICW ECON DEV EXPENSES | 5,012 | 2,778 | 5,000 | 0 |

Recommended Expenditure Budget Report by Activity & Funding Source 60 - ECONOMIC DEVELOPMENT

ECONOMIC DEVELOPMENT - 60700

FUNDING SOURCE: GENERAL

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-----------------------------|---------------------|---------------------|---------------------|----------------------|
| EQUIPMENT | 223 | 512 | 400 | 0 |
| SUPPLIES AND SERVICES | 1,519,467 | 1,522,913 | 1,703,310 | 1,755,569 |
| TRANSFER TO | 6,000 | 6,000 | 6,000 | 6,000 |
| WAGES AND BENEFITS | 261,969 | 250,608 | 238,741 | 246,319 |
| ECONOMIC DEVELOPMENT | 1,787,658 | 1,780,034 | 1,948,451 | 2,007,888 |

WASHINGTON NEIGH DEVELOP - 60900

FUNDING SOURCE: GENERAL

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|---------------------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 3,228 | 1,331 | 0 | 0 |
| WAGES AND BENEFITS | 75,581 | 60,836 | 0 | 0 |
| WASHINGTON NEIGH DEVELOP | 78,809 | 62,166 | 0 | 0 |

GDTIF DEBT SERVICE - 60910

FUNDING SOURCE: DEBT SERVICE

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|---------------------------|---------------------|---------------------|---------------------|----------------------|
| DEBT SERVICE | 1,288,133 | 1,551,840 | 1,611,961 | 1,597,605 |
| GDTIF DEBT SERVICE | 1,288,133 | 1,551,840 | 1,611,961 | 1,597,605 |

HOUSING TIF DEBT - 60915

FUNDING SOURCE: DEBT SERVICE

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-------------------------|---------------------|---------------------|---------------------|----------------------|
| DEBT SERVICE | 0 | 0 | 46,602 | 0 |
| HOUSING TIF DEBT | 0 | 0 | 46,602 | 0 |

TECH PARK DEBT SERVICE - 60920

FUNDING SOURCE: DEBT SERVICE

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-------------------------------|---------------------|---------------------|---------------------|----------------------|
| DEBT SERVICE | 210,482 | 262,020 | 266,000 | 269,250 |
| TECH PARK DEBT SERVICE | 210,482 | 262,020 | 266,000 | 269,250 |

DICW DEBT SERVICE - 60930

FUNDING SOURCE: DEBT SERVICE

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|--------------------------|---------------------|---------------------|---------------------|----------------------|
| DEBT SERVICE | 1,800,599 | 1,832,071 | 1,872,451 | 1,873,430 |
| TRANSFER TO | 0 | 24,393 | 0 | 0 |
| DICW DEBT SERVICE | 1,800,599 | 1,856,463 | 1,872,451 | 1,873,430 |

ARTS AND CULTURAL AFFAIRS- 72500

FUNDING SOURCE: GENERAL

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|-----------------------|---------------------|---------------------|---------------------|----------------------|
| SUPPLIES AND SERVICES | 244,484 | 250,144 | 251,071 | 251,500 |
| WAGES AND BENEFITS | 21,569 | 5,141 | 27,735 | 28,339 |

Recommended Expenditure Budget Report by Activity & Funding Source 60 - ECONOMIC DEVELOPMENT

| Account | FY14 Actual Expense | FY15 Actual Expense | FY16 Adopted Budget | FY17 Recomm'd Budget |
|---------------------------------------|------------------------|------------------------|------------------------|-------------------------|
| ARTS AND CULTURAL AFFAIRS | 266,053 | 255,285 | 278,806 | 279,839 |
| ECONOMIC DEVELOPMENT TOTAL | \$15,327,270.21 | \$16,795,345.41 | \$16,680,780.00 | \$19,539,345.00 |

CITY OF DUBUQUE, IOWA
DEPARTMENT DETAIL - PERSONNEL COMPLEMENT

60 ECONOMIC DEVEL DEPT

| FD | JC | WP-GR | JOB CLASS | FY 2015 | | FY 2016 | | FY 2017 | |
|---|------|-------|-------------------------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | | | | FTE | BUDGET | FTE | BUDGET | FTE | BUDGET |
| 61010 Full Time Employee Expense | | | | | | | | | |
| 100 | 5900 | GE-43 | ECONOMIC DEVELOP DIRECTOR | 1.00 | 100,095 | 1.00 | 111,759 | 1.00 | 114,172 |
| 100 | 5600 | GE-36 | ASST. ECONOMIC DEVELOP DIR | 1.00 | 76,812 | 0.00 | 0 | 0.00 | 0 |
| 100 | | GE-30 | PROJECT MANAGER | 0.00 | 0 | 1.00 | 47,432 | 1.00 | 49,798 |
| 100 | | GE-30 | ECONOMIC DEVELOP COORDINATOR | 1.00 | 48,872 | 0.00 | 0 | 0.00 | 0 |
| 100 | 0225 | GE-25 | CONFIDENTIAL ACCOUNT CLERK | 1.00 | 38,169 | 0.00 | 0 | 0.00 | 0 |
| | | | TOTAL FULL TIME EMPLOYEES | 4.00 | 263,949 | 2.00 | 159,191 | 2.00 | 163,970 |
| 61020 Part Time Employee Expense | | | | | | | | | |
| 100 | 225 | GE-25 | CONFIDENTIAL ACCOUNT CLERK | 0.00 | 0 | 0.50 | 23,101 | 0.50 | 18,481 |
| 100 | 1210 | GE-30 | ARTS & CULTURAL AFFAIRS COORD | 0.50 | 29,177 | 0.50 | 23,716 | 0.50 | 24,231 |
| | | | TOTAL PART TIME EMPLOYEES | 0.50 | 29,177 | 1.00 | 46,817 | 1.00 | 42,712 |
| TOTAL ECONOMIC DEVEL DEPT | | | | 4.50 | 293,126 | 3.00 | 206,008 | 3.00 | 206,682 |

**CITY OF DUBUQUE, IOWA
ACTIVITY PERSONNEL COMPLEMENT SUMMARY**

Run Date: 01/22/16

| ACCT | FD | JC | WP-GR | POSITION CLASS | FY 2015 | | FY 2016 | | FY 2017 | | |
|--|-------|-----|-------|----------------|-----------------------------|-------------|----------------|-------------|----------------|-------------|----------------|
| | | | | | FTE | BUDGET | FTE | BUDGET | FTE | BUDGET | |
| Economic Development-FT General Fund | | | | | | | | | | | |
| 10060700 | 61010 | 100 | 5900 | GE-43 | ECONOMIC DEVELOP DIRECTOR | 1.00 | 100,095 | 1.00 | 111,759 | 1.00 | 114,172 |
| 10060700 | 61010 | 100 | 5600 | GE-36 | ASST. ECONOMIC DEVELOP DIRE | 1.00 | 76,812 | 0.00 | 0 | 0.00 | 0 |
| 10060700 | 61010 | 100 | 2075 | GE-30 | PROJECT MANAGER | 0.00 | 0 | 1.00 | 47,432 | 1.00 | 49,798 |
| 10060700 | 61010 | 100 | 0225 | GE-25 | ACCOUNT CLERK CONFIDENT | 1.00 | 38,169 | 0.00 | 0 | 0.00 | 0 |
| Total | | | | | | 3.00 | 215,076 | 2.00 | 159,191 | 2.00 | 163,970 |
| Washington Neighborhood - FT General Fund | | | | | | | | | | | |
| 10060900 | 61010 | 100 | 2075 | GE-30 | ECONOMIC DEVELOP COORDINA | 1.00 | 48,872 | 0.00 | 0 | 0.00 | 0 |
| Total | | | | | | 1.00 | 48,872 | 0.00 | 0 | 0.00 | 0 |
| Economic Development-PT General Fund | | | | | | | | | | | |
| 10060700 | 61020 | 100 | 225 | GE-25 | ACCOUNT CLERK CONFIDENT | 0.00 | 0 | 0.50 | 23,101 | 0.50 | 18,481 |
| Total | | | | | | 0.00 | 0 | 0.50 | 23,101 | 0.50 | 18,481 |
| Arts and Cultural Affairs - PT General Fund | | | | | | | | | | | |
| 10072500 | 61020 | 100 | 1210 | GE-30 | ARTS & CULTURAL AFFAIRS COO | 0.50 | 29,177 | 0.50 | 23,716 | 0.50 | 24,231 |
| Total | | | | | | 0.50 | 29,177 | 0.50 | 23,716 | 0.50 | 24,231 |
| TOTAL ECONOMIC DEV. DEPT | | | | | | 4.50 | 293,126 | 3.00 | 206,008 | 3.00 | 206,682 |

Capital Improvement Projects by Department/Division

| ECONOMIC DEVELOPMENT | | | | | |
|-----------------------------------|--|-----------------------------|-----------------------------|-----------------------------|------------------------------|
| CIP Number | Capital Improvement Project Title | FY 14 Actual Expense | FY 15 Actual Expense | FY 16 Adopted Budget | FY 17 Recomm'd Budget |
| 1002279 | IFA DT HOUSING LOAN POOL | 135,000 | 135,000 | 0 | 135,000 |
| 1002567 | DT BROWNFIELDS ASSESSMENT | 2,412 | 40,036 | 0 | 0 |
| 1002567H | DT BROWNFIELDS ASSESSMENT | 2,414 | 40,795 | 0 | 0 |
| 2411033 | LOAN POOL, DOWNTOWN TIF | 0 | 302,186 | 0 | 0 |
| 2411942 | DOWNTOWN REHAB GRANT PROG | 4,578 | 55,000 | 0 | 0 |
| 2602635 | BRAZEN (HARVEST KITCHEN) | 0 | 0 | 0 | 0 |
| 2602636 | MICROENTERPRISE ASSIST | 0 | 0 | 0 | 0 |
| 2632341 | CDBG GRANT - CARADCO | 14,597 | 2,235,208 | 0 | 0 |
| 2651246 | JOB CREATION | 0 | 0 | 0 | 0 |
| 2651247 | HISTORIC PRES. REV. LOAN | 105 | 27,621 | 9,270 | 9,270 |
| 2651796 | AIRPORT REVENUE GUARANTEE | 0 | 0 | 0 | 0 |
| 3502680 | ECON DEV SOFTWARE | 0 | 0 | 0 | 20,000 |
| 3601842 | WORKFORCE DEVELOPMENT | 310,000 | 310,000 | 310,000 | 310,000 |
| 3602160 | DESIGN SOUTH SIEGERT FARM | 1,547,515 | 112,483 | 0 | 0 |
| 3602267 | DOWNTOWN HOUSING INCENT | 40,000 | 0 | 0 | 0 |
| 3602436 | WASH NEIGH BUSINESS INCEN | 107,854 | 68,741 | 0 | 0 |
| 3602437 | FUTURE IND ACQUISITIONS | 2,061 | 2,136,203 | 0 | 0 |
| 3602438 | WASH NEIGH DT INCENT | 67,037 | 0 | 0 | 0 |
| 3602439 | MILLWORK DT INCENTIVES | 0 | 760,000 | 0 | 0 |
| 3602562 | DT HOUSING STUDY | 0 | 0 | 0 | 0 |
| 3602679 | CENTRAL AVE COORIDOR INIT | 0 | 0 | 0 | 40,000 |
| 7001853 | ART IN PORT OF DUBUQUE | 32,160 | 23,590 | 0 | 0 |
| ECONOMIC DEVELOPMENT TOTAL | | 2,265,732 | 6,246,862 | 319,270 | 514,270 |

**City of Dubuque
Recommended Capital Improvement Program Summary
Fiscal Year 2017-2021**

| PROGRAM/DEPT | PROJECT DESCRIPTION | SOURCE OF FUNDS | FY 2017 | FY 2018 | FY 2019 | FY 2020 | FY 2021 | TOTAL | PAGE |
|---|--|---|----------------|----------------|----------------|----------------|----------------|--------------|-------------|
| ECONOMIC DEVELOPMENT | | | | | | | | | |
| Community and Economic Development | | | | | | | | | |
| | Workforce Development | General Fund,DICW (Land Sales) | \$ 310,000 | \$ 310,000 | \$ 310,000 | \$ 310,000 | \$ 310,000 | \$ 1,550,000 | 315 |
| | Central Avenue Corridor Initiative - Pilot | Greater Downtown TIF | \$ 40,000 | \$ - | \$ - | \$ - | \$ - | \$ 40,000 | 316 |
| | Economic Development Software-Efficiency Improvements | Sales Tax Fund (20%) | \$ 20,000 | \$ - | \$ - | \$ - | \$ - | \$ 20,000 | 318 |
| | Historic Preservation Revolving Loan Fund | UDAG Loan Repayments | \$ 9,270 | \$ 9,270 | \$ 9,270 | \$ 9,270 | \$ 9,270 | \$ 46,350 | 319 |
| | Central Avenue Streetscape Master Plan Implementation | Greater Downtown TIF | \$ - | \$ 10,000 | \$ 10,000 | \$ - | \$ 10,000 | \$ 30,000 | 320 |
| | Washington Neighborhood Subarea (Includes Bluff/West Locust) Building Incentive & Rehabilitation Program | Greater Downtown TIF | \$ - | \$ - | \$ 300,000 | \$ 30,000 | \$ 30,000 | \$ 360,000 | 321 |
| | Washington Neighborhood Façade Program | Greater Downtown TIF,GO Borrowing (GDTIF) | \$ - | \$ - | \$ 100,000 | \$ 35,000 | \$ 35,000 | \$ 170,000 | 323 |
| | Dubuque Industrial Center South Signs | Dbq Ind Ctr West TIF | \$ - | \$ - | \$ 50,000 | \$ 50,000 | \$ - | \$ 100,000 | 325 |
| | Downtown Housing Improvement Program | Greater Downtown TIF | \$ - | \$ - | \$ 50,000 | \$ 50,000 | \$ 50,000 | \$ 150,000 | 326 |
| | Historic Millwork District Subarea Building Incentive & Rehabilitation Program | Greater Downtown TIF | \$ - | \$ - | \$ 30,000 | \$ 30,000 | \$ 750,000 | \$ 810,000 | 328 |
| | Downtown Rehabilitation Loan Program | Greater Downtown TIF,Loan Repayments | \$ - | \$ - | \$ - | \$ 300,000 | \$ - | \$ 300,000 | 330 |
| | Downtown Housing Creation Program | Greater Downtown TIF,GO Borrowing (GDTIF) | \$ - | \$ - | \$ - | \$ - | \$ 10,000 | \$ 10,000 | 332 |
| | Total - Economic Development Department | | \$ 379,270 | \$ 329,270 | \$ 859,270 | \$ 814,270 | \$ 1,204,270 | \$ 3,586,350 | |